Xaar 2026 Interim Results

4th August 2026

John Mills – Chief Executive Officer

Paul James – Chief Financial Officer

Highlights

Group revenue up **9.2%** like for like

Printhead revenue **up 5.5%**

Further progress in new applications

Gross margin improvement of **2.2pps**

Desktop 3D: Pre-launch manufacturing

Percentages are calculated based on rounded figures and therefore may differ from percentages calculated on unrounded figures.

Business Fundamentals

Drives value through technical innovation

Robust technical differentiation

- Unique piezo drop-on-demand architecture
- Delivers wider operating window
- Increased uptime in industrial environments

Based on clear intellectual property

- 147 patents
- Printhead manufacturing know-how
- Applications engineering experience

Delivers specialist print benefits

- High pigment loading
- Wide range of fluids: high viscosity, functional inks
- Operating temperature

Which brings customer value

- Move analogue manufacturing processes to digital
- Improved colour density with less ink
- Savings: energy, solvents, water, time

Business Fundamentals

Manage route-to-market steps and builds revenue streams

Route to market can be complex

- Multi-step qualification
- Often requires applications development
- Difficult to predict timing of new business projects

But complexity breeds competitive advantage

- Switching costs high
- Other print systems unable to match Xaar performance

Commercial applications bring annuity revenues

- Printhead replacement
- Fluid management system servicing
- Further customer/segment developments

Financial Summary

vs H1 2025

Group Revenue [1]	£29.7m	9.2%
Printhead Revenue	£21.0m	5.5%
Megnajet Revenue	£1.4m	27.3%
EPS Revenue	£7.3m	15.9%
Adjusted Profit Before Tax [1]	£0.2m	128.6%
Adjusted Earnings Per Share [1]	0.3p	142.9%
Net (Debt)/Cash	(£0.1m)	-102.0%
Adjusted Free Cash Flow	(£4.3m)	-126.3%

[1] From continuing operations. i.e. excluding the discontinued Life Sciences FFEI business.
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Divisional Performance

Printhead

Continuing growth momentum in new markets

	2026 H1 £m	2025 H1 £m	Var %
Revenue	**21.0**	19.9	5.5
Gross Margin %	**37.5**	37.3	0.2pps
aOP	**2.2**	2.1	4.8
aPBT	**2.2**	1.9	15.8

- Revenue +5.5%, underpinned by new business
- Ceramics revenue +£0.2 million driven by new ceramics glaze

Megnajet

Scaling pipeline and OEM engagement

	2026 H1 £m	2025 H1 £m	Var %
Revenue	**1.4**	1.1	27.3
Gross Margin %	**52.9**	40.9	12.0pps
aOP	**0.6**	0.3	100.0
aPBT	**0.6**	0.3	100.0

- Revenue +27.3%
- Growth supported by increased uptake of modular platforms

EPS

Turnaround underway, operational improvements working

	2026 H1 £m	2025 H1 £m	Var %
Revenue	**7.3**	6.3	15.9
Gross Margin %	**39.4**	33.5	5.9pps
aOP	**0.6**	0.2	200.0
aPBT	**0.6**	0.4	50.0

- Revenue +15.9%
- EPS is now contributing to Group momentum

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Adjusted Income Statement

From continuing operations	2026 H1 £m	2025 H1 £m	Var %
Revenue	**29.7**	27.2	9.2
Gross Margin (%)	**38.7**	36.5	2.2pps
Total OPEX	**11.1**	10.5	5.7
aEBITDA	**1.7**	0.8	112.5
aPBT	**0.2**	(0.7)	128.6
aEPS (p)	**0.3**	(0.7)	142.9

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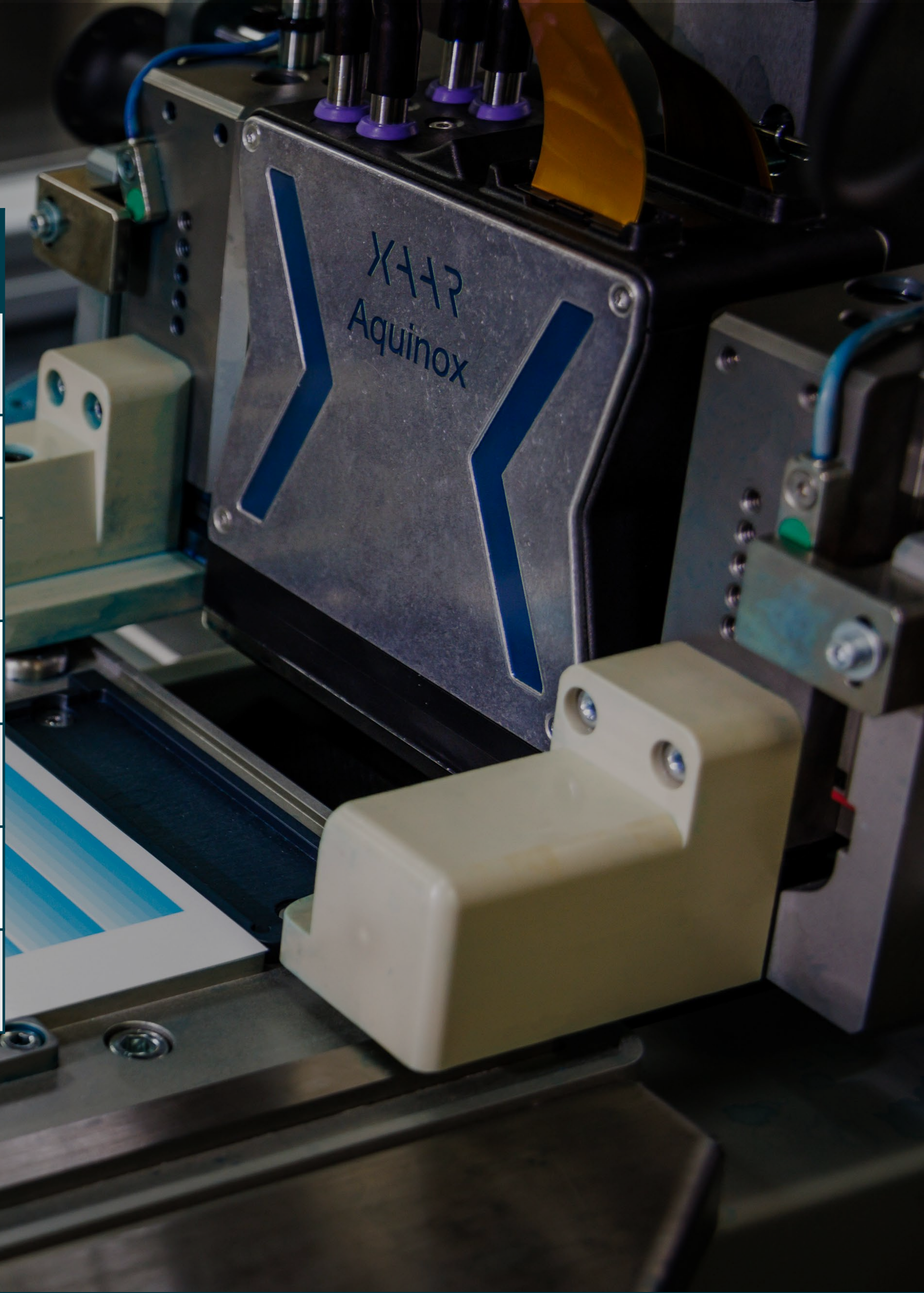
Cash Flow

	2026 H1 £m	2025 H1 £m	Var %
aPBT	**0.2**	(0.7)	128.6
Movement in Working Capital	**(3.4)**	(0.5)	(580.0)
Add back non-cash items included in aPBT (e.g. depreciation)	**1.8**	1.4	(25.0)
Adjusted Cash Generated from OPs	**(1.4)**	0.2	(800.0)
Capex (PPE and Intangibles)	**(2.4)**	(1.3)	(84.6)
Lease payments	**(0.5)**	(0.8)	37.5
Adjusted Free Cashflow	**(4.3)**	(1.9)	(126.3)



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Business Model

Strategy

- **Strategic Purpose:** The development of differentiated inkjet printing businesses for the benefit of all stakeholders
- **Competitive advantage:** based on technical differentiation: precision deposition of specialist fluids with speed, accuracy and reliability
- **End-market breadth:** for lower trading volatility

Execution

- Develop applications with structural long-term growth drivers: digital manufacturing and process waste reduction
- Make product development a core business activity
- Invest in engineering support for turnkey capability
- Establish geographic presence where markets dictate

Business Development

Routes to market:

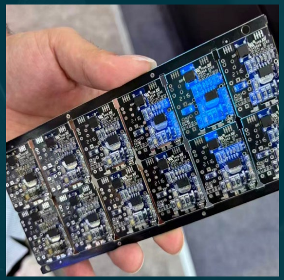
- OEMs
- User Developer Integrators
- Halo partnerships for new applications

Four phases of development: 1-5 years; >70% attrition:

- Ink development
- Machine development
- Customer accreditation
- Launch

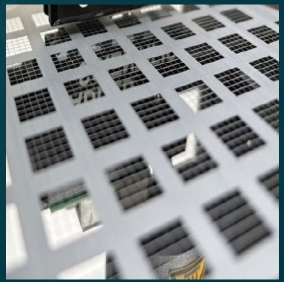
Recent significant projects:

PCB Conformal Coating



Ceramics glaze

Semiconductors



Solar panels

Full Turnkey Solution

Reduces development time and adds incremental revenue streams

Printheads

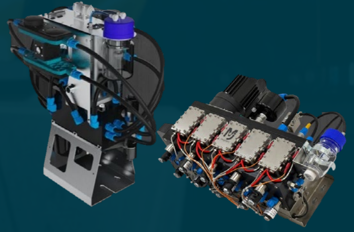
Full range of printheads offering solutions to meet both market and application requirements

Electronics & datapath

Partnerships with all major industry suppliers

Fluids

Xaar branded fluids and collaboration with ink partners

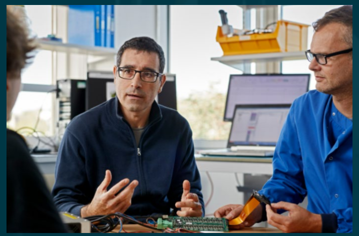


Fluid management systems

Fluid management systems supporting High Laydown and Ultra High Viscosity technologies

Printbar & Print engines

Turnkey label embellishment printbars, and OEM specific print engines



Support

Full worldwide integration support

Build on Legacy into Growing Markets

Where technical differentiation offers greatest value

Legacy business

Ceramics and Glass
Mature market

+11.1%

2025 H1 £m	2026 H1 £m
3.6	**4.0**

Growth potential ★★

Market Value* £100m

C&M and DTS
Mature market

-8.5%

2025 H1 £m	2026 H1 £m
7.1	**6.5**

Growth potential ★★

Market Value* £100m

Future growth market

WFG & Labels
Future growth market

+8.3%

2025 H1 £m	2026 H1 £m
1.2	**1.3**

Growth potential ★★★

Market Value* £500m

Key focus markets

3D and Adv Man
High growth market

+28.4%

2025 H1 £m	2026 H1 £m
6.7	**8.6**

Growth potential ★★★★★

Market Value* £400m

Packaging and Textiles
High growth market

-53.8%

2025 H1 £m	2026 H1 £m
1.3	**0.6**

Growth potential ★★★★

Market Value* £300m

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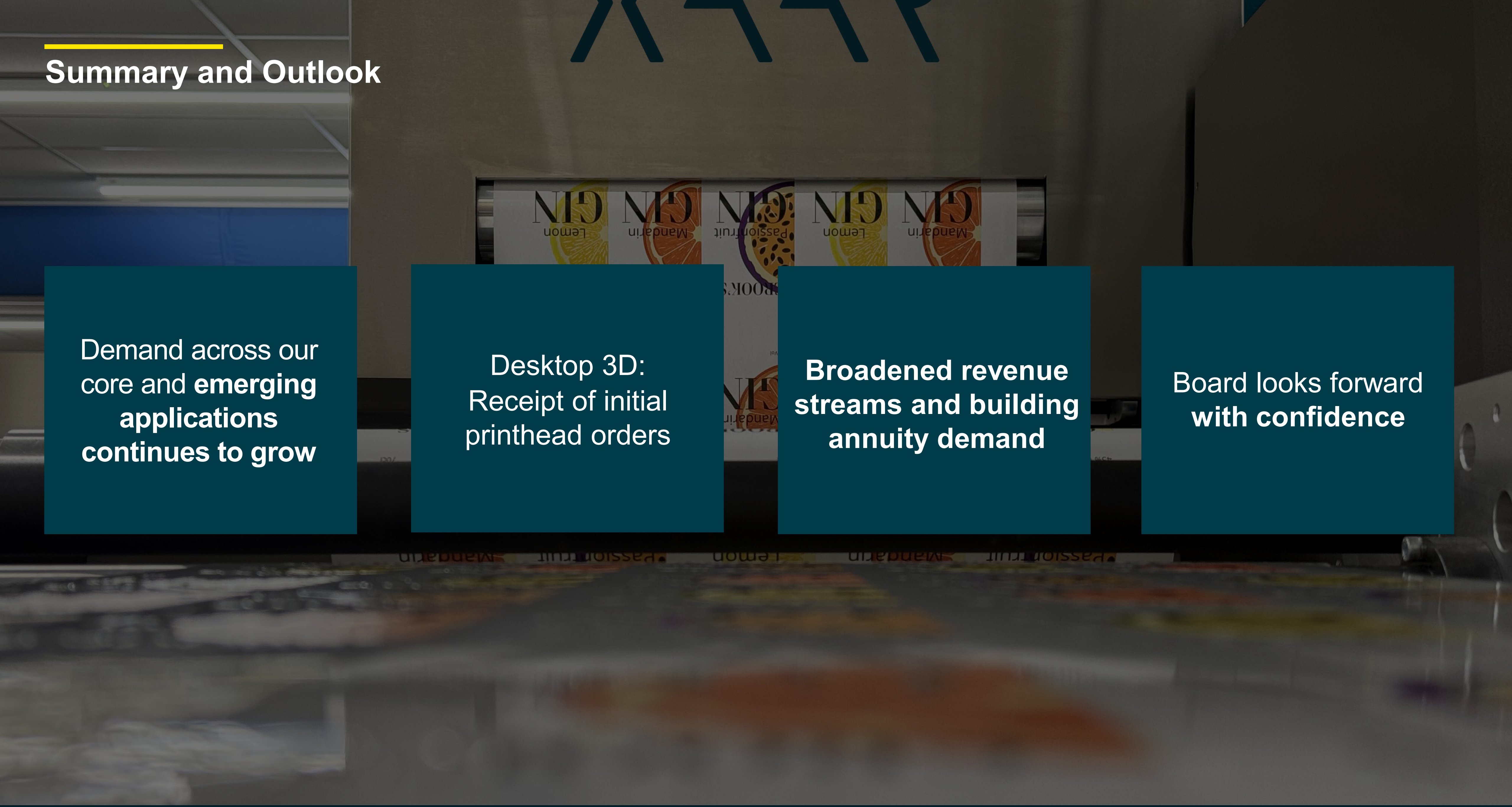
* References current full market value that we could get a share of. Management estimates based on market knowledge and reports



Summary and Outlook

Demand across our core and **emerging applications continues to grow**

Desktop 3D: Receipt of initial printhead orders

Broadened revenue streams and building annuity demand

Board looks forward **with confidence**

Thank you